

1. Outcomes - discuss what changes you expect to see as a result of your work

2. Beneficiaries- discuss who your sphere of influence is. Who do you expect to have an influence on?

3. Progress Markers - for each of the outcomes and beneficiaries, how will you know you are making progress?

PROGRESS MARKERS - for each of these outcomes and beneficiaries, how will you know you are making progress?

	Beneficiary 1		Beneficiary 2		Beneficiary 3	
	Expect to see	Would like to see	Expect to see	Would like to see	Expect to see	Would like to see
Outcome 1						
Outcome 2						
Outcome 3						
Outcome 4						
Outcome 5						
Outcome 6						
Outcome 7						
Outcome 8						

TRACKING CHANGE - from time to time, as the process goes on, check in to capture evidence that progress is being made. Are your progress markers being met? How do you know?

Beneficiary 1

	Progress marker	Evidence
Outcome 1		
Outcome 2		

Beneficiary 2

	Progress marker	Evidence
Outcome 1		
Outcome 2		

Beneficiary 3

	Progress marker	Evidence
Outcome 1		
Outcome 2		